

FamilyCare

35,088 patients served in 2022:



BEHAVIORAL HEALTH
2,546 patients



MEDICAL
33,848 patients



DENTAL
1,605 patients



ENABLING
1,320 patients



SUBSTANCE USE DISORDER SERVICES
195 patients

FamilyCare provided care at **118,369 visits** in 2022

SERVICES OFFERED BY FAMILYCARE

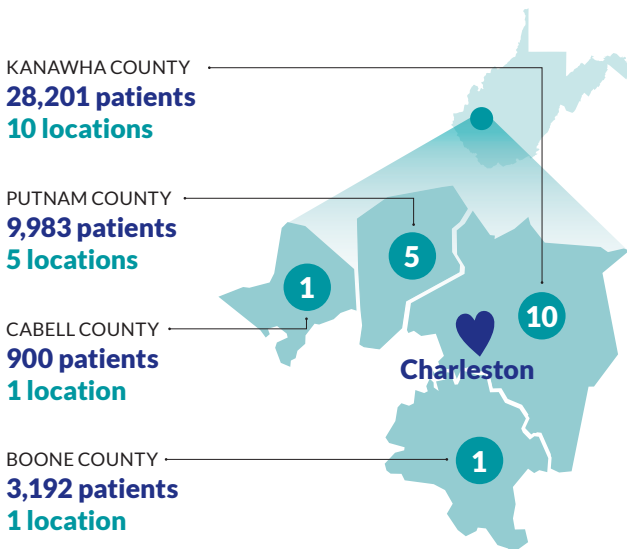
- Primary Care
- Pediatric Care
- Prenatal Care
- Birthing Services
- School-Based Health
- Dental Care
- Gynecology
- Behavioral Health
- Psychiatry
- Social Services
- Ophthalmology
- Urgent Care
- Addictions Treatment
- Nutrition Education
- Chronic Care Management

Staffed with over **275 associates** providing high-quality care to patients



NUMBER OF SCHOOLS SERVED

- Boone County **5**
- Kanawha County **7**
- Putnam County **8**



5 mobile units serving 3 counties

The Value and Impact of FamilyCare Health Centers

Health centers provide tremendous value and impact to the communities they serve through **economic stimulus, savings to the system**, and **care for vulnerable populations**. They have also played a critical role in **pandemic response**, providing testing, vaccination, and care in-person and virtually, bolstering the public health infrastructure in their communities.

This information highlights the **FamilyCare Health Centers 2021 savings and contributions**, as well as pandemic response data through November 4, 2022.

Economic Stimulus

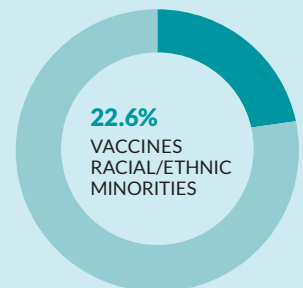
| | | | | |
|--------------------------------------------------|---|----------------------------------------|---|----------------------------------------------------------------|
| \$25.5 M DIRECT HEALTH CENTER SPENDING | + | \$20.1 M COMMUNITY SPENDING | = | \$45.6 M TOTAL ECONOMIC IMPACT OF CURRENT OPERATIONS |
| \$0.7 M STATE & LOCAL TAX REVENUES | + | \$4.8 M FEDERAL TAX REVENUES | = | \$4.1 M ANNUAL TAX REVENUES |

\$57.3 M savings to the overall health system

24% lower costs for health center medicaid patients

Pandemic Response

| | | |
|----------------------------------------------|------------------------------------------------|---------------------------------------------|
| 20,679 IN-PERSON COVID TESTS GIVEN | 3,934 AT-HOME SELF-TESTS DISTRIBUTED | 3,486 COVID VACCINES ADMINISTERED |
|----------------------------------------------|------------------------------------------------|---------------------------------------------|



Care for Vulnerable Populations



98,794
CLINIC VISITS



3,823
VIRTUAL VISITS

Patient Demographics

28.3% **14.9%** **43.5%**

CHILDREN
& ADOLESCENTS

ETHNIC OR RACIAL
MINORITY

PATIENTS
RECEIVING
MEDICAID

156 patients were people **experiencing homelessness**, **86.3%** of patients were considered **low-income**, and **867** patients were **veterans**.

Summary of 2021 Economic Impact and Tax Revenue

| | | EMPLOYMENT (NO. OF FTEs) | ECONOMIC IMPACT | STATE & LOCAL TAX REVENUES | FEDERAL TAX REVENUES |
|------------------|--------------|-----------------------------|---------------------|-------------------------------|-------------------------|
| COMMUNITY IMPACT | DIRECT | 223 | \$25,494,865 | \$(1,375,233) | \$3,910,293 |
| | INDIRECT | 67 | \$9,450,369 | \$236,211 | \$456,320 |
| | INDUCED | 74 | \$10,687,571 | \$480,503 | \$440,882 |
| | TOTAL | 364 | \$45,632,805 | \$(658,518) | \$4,807,495 |

FamilyCare is a non-profit community health center and federally qualified health center (FQHC) overseen by a community board of directors. FamilyCare meets the standards set by the National Committee on Quality Assurance (NCQA) for a patient centered medical home.

FamilyCare is supported by funds from the U.S. Department of Health and Human Services-Health Resources and Services Administration and by funds from the West Virginia Department of Health and Human Resources.

REFERENCES AND DATA SOURCES

Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.

Economic Stimulus: Economic impact was measured using 2020 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.

“**Low Income**” refers to those with earnings at or below 200% of federal poverty guidelines.

Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System.

Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

COVID tests and vaccines data comes from data reported by health centers from the HRSA Health Center COVID-19 Survey. Learn more at <https://bphc.hrsa.gov/emergency-response/coronavirus-health-center-data>.

ACKNOWLEDGEMENTS

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2021, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2021, enabling us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.